

A Japanese company offering their speciality Allen wrench is looking for commercial partners in the EU

Summary

Profile type	Company's country	POD reference
Business offer	Japan	BOJP20230127003
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Alessandro PERNA info-eu@eu-japan.eu	27 Jan 2023 27 Jan 2024	27 Jan 2023

General Information

Short summary

This Japanese company is currently looking for partners in the EU interested in their Allen (hex key) wrenches. As one of the few specialty manufacturers, the company uses special in-house materials and treatments to create their end-products. The company has had success in various international markets and is now looking towards the EU for possible partners. The company would like to engage in a commercial agreement with a partner capable of distributing and marketing its product.

Full description

The company is proud to be a specialized manufacturer of Allen wrenches (hex key wrenches) in Japan and one of the few manufacturers in the world specializing in it.

Since their founding, they have been supplying their products with high quality to meet customers' expectation through their quality-oriented manufacturing methods. They also have succeeded in developing unique steel material and surface treatment skills.

The company's Allen key wrenches are made using a special material originated by in house R&D. It is used for their entire line-up of Allen key products, and it is designed to fulfil ISO and JIS standard torque measurement; 20% superior to ISO and JIS standard torque. Their unique surface treatment also results in increased abrasion and corrosion resistance of hard chrome treatment, double that of competing products.

The company is also focusing on customers' satisfaction and can manufacture single pieces of products on demand, according to clients tailored needs. Responding to various requests, they offer more than 2000 items with a wider range of sizes, they offer Allen wrenches from 0.71mm to 50mm, 1/16 to 1 inch.

Advantages and innovations

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Technical specification or expertise sought

Stage of development

Sustainable Development goals

- **Not relevant**

IPR Status

Partner Sought

Expected role of the partner

The Japanese company would like to work with EU partners who have extensive knowledge and customer networks in the industrial and cargo bike markets in the EU, especially in Germany, the Netherlands, France, Italy and Sweden under a commercial agreement for distribution and marketing.

It would be ideal if potential partners already have sales channels not only to dealers but also end-users, and they are capable to manage some stocks.

Type of partnership

Type and size of the partner

Commercial agreement

- SME 50 - 249
- University
- Big company
- SME <=10
- SME 11-49

Dissemination

Technology keywords

Market keywords

- **08003001 - Machine tools, other metal working equipment (excl. numeric control)**

Targeted countries

- **World**

Sector groups involved

Media

Images



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