

Partnering Opportunity

Profile status : Published

Business Offer

A Lithuanian manufacturer of accessories from textile/wood and linen home textile is looking for distributors

Summary

The Lithuanian manufacturer of textile/wooden accessories and linen home textile is looking for international partners to work under commercial agency, distribution service or manufacturing agreement, as the company can offer products under private or its own label.

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Details

Description

The Lithuanian company is producing handmade accessories from textile/wood, also manufacturing linen home textile products since 2018.

It offers over 70 different high-quality linen colors fabrics to choose from. All linen is produced in Lithuania. The company already exports and has customers from Germany, France, the USA, Australia, and Scandinavian countries.

The company offers:

- Bow ties - Linen or Wooden (could be engraved), also Self-tie bow tie, pre-tied
- Ties - Linen regular/slim
- Cufflinks - Wooden (could be engraved) or Linen
- Suspenders - Linen and/or with leather
- Linen pocket squares
- Linen home textile: Napkins, Table Runners / tablecloths, Placemats, Hand/washcloth/bath towels and Pillow covers

The production capacity is 1000 units per month. Minimal quantity of personalized or not personalized order - 5 units.

The company would like to find more international business partners who are interested in the distribution of their products under commercial agency or distribution service agreement. Also they can produce private label under manufacturing agreement.

Advantages and innovations

- Linen accessories and home textile products are made from high-quality OEKO-TEX certified linen (free from harmful chemicals). All linen materials are from reliable Lithuania manufacturers.
- Over 70 different colors linen fabrics to offer.
- Custom or personalized orders for customers.
- Over 100 different accessories' models - (wooden bow ties (2D, 3D)
- All accessories are handmade.

Stage of development

Already on the market

Comments Regarding Stage of Development

70-80 % of production company exports to foreign countries.

Comment Regarding IPR status

The company could make accessories under the private label.

Keywords

Market

09004003

Textiles (synthetic and natural)

NACE

C.13.9.2

Manufacture of made-up textile articles, except apparel

Network Contact

Issuing Partner

EU-Japan Centre for Industrial Cooperation

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Open for EOI: **Yes**

Dissemination

Restrict dissemination to specific countries

Austria, Belgium, Denmark, France, Germany, Italy, Japan, Luxembourg, Norway, Sweden, USA

Relevant sector groups

Textile and Fashion

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2018

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Lithuanian

Client Country

Lithuania

Partner Sought

Type and Role of Partner Sought

The Lithuanian company is looking for business partners to work under commercial agency, distribution service, or manufacturing agreement. Distribution partner/agent is expected to have experience working with accessories and/or home textile products and have an already established network of potential customers and/or distribution channels. The ideal partner would be a boutique/retail shop/wholesaler selling fashion accessories or home textile products. The company can offer private label products as well.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Manufacturing agreement
Distribution services agreement
Commercial agency agreement

Attachments



Handmade wooden accessories. Bow ties can be in different models (2D, 3D) and special design.



Natural, stylish, and high-quality linen placemats for kitchen, dining, or wedding table decor.



Handmade wooden accessories. Bow ties can be in different models (2D, 3D) and special design.



Linen pillow covers made of high-quality OEKO-TEX certified linen. Different sizes and colors.



Natural Linen towels made of high-quality OEKO-TEX certified linen.