

Partnering Opportunity

Profile status: Published

Business Offer

Polish IT recruitment company is offering professional outsourcing and recruitment services under outsourcing agreement

Summary

The Polish company specialized in the recruitment of IT professionals from Poland as well as other from Central and Eastern Europe countries is offering its outsourcing and recruitment services to companies looking for experienced IT staff to work directly or remotely. The company is offering cooperation on the basis of outsourcing agreements.

Creation Date 31 October 2019

Last Update 26 May 2020

Expiration Date 04 November 2020

Reference BOPL20191016001

Public Link https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c5971783-7ac3-4192-811b-2c6b0cd5a27c

Details

Description

Polish IT recruitment company is one of the fastest growing companies in Poland providing IT professionals outsourcing and recruitment services and recruiting experienced IT staff ready to relocate to other countries or work remotely.

The company offers its clients three main services:

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- 1. Creation of IT team/subsidiary in Poland for foreign companies interested in entering Polish market or those who are already here and are looking for decreasing their personnel costs.
- 2. Permanent recruitment of IT professionals from Poland and Cental and Eastern Europe (CEE) the company offers its clients support in the full time employment of different IT professionals.
- 3. Contracting of IT professionals from Poland and CEE countries the company offers its clients support in engagement of different IT professionals in contracting model (personal outsourcing).

The company has a permanent base of IT subcontractors and freelancers and is offering cooperation on the basis of outsourcing agreement (the type of cooperation proposed is the temporary or permanent transfer of employees from the company to the client depending on the chosen type of cooperation).

Advantages and innovations

Polish programmers are among the best in the world, while still offering competitive prices. According to a ranking conducted by HackerRank, they took third place out of 50 classified countries. As for the Java programming language they were recognized as the best in the world.

The majority of recruited by the company candidates speak fluently in english and are ready to relocate to other countries or to work remotely from home which is a much more cost-effective option for the future client.

The company offer helps to optimize clients costs of IT presonnel and at the same maintain a high level of provided services.

Stage of development

Already on the market

Keywords

Technology

01003006 Computer Software

Market

02006009 Other computer services

NACE

J.62.0.9 Other information technology and computer service activities

Network Contact

Issuing Partner

EU-Japan Centre for Industrial Cooperation

Ref: BOPL20191016001



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Open for EOI: Yes

Dissemination

Restrict dissemination to specific countries

Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Israel, Japan, Luxembourg, Malta, Netherlands, New Zealand, Norway, Qatar, Singapore, Sweden, Switzerland, United Kingdom, USA

Relevant sector groups

ICT Industry and Services

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2017

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English Polish

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Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for partners who needs new IT employees or contractors from Poland and other CEE countries.

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Outsourcing agreement

Attachments

