

Partnering Opportunity

Profile status : Published

Business Request

Luxembourg company active in selling hardware and home products seeks an exclusive distribution agreement with potential suppliers

Summary

A Luxembourg company active in selling all kinds of goods going from turnkey brick to mortar dealerships is looking for exclusive distribution agreements to sell products in Luxembourg and the Greater Region (Grand Duchy of Luxembourg, Rhineland-Palatinate & Saarland regions in Germany, Grand Est region in France and the Walloon region in Belgium).

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Details

Description

The Luxembourg company active in the sale of hardware and household products seeks to find innovative solutions to everyday household problems. The company's primary objective is to represent brands and products as official and exclusive distributor and reseller.

The company is trading both in the Grand Duchy of Luxembourg and abroad, and is active in the purchase, sale, import and export of hardware products, household products, products for building and home equipment,

furnishing and decoration articles, DIY products, agricultural, horticultural and viticulture equipment, toys, gifts, leisure articles, cleaning products, beauty products, heating, air conditioning and ventilation products, various products and tools, for indoors and outdoors, including any accessories thereof.

The company seeks distribution agreements with companies in Europe and in Japan. All companies have to have EU certifications for their products and, non-UE companies should have the capacity to export their products to the EU as the company does not have bandwidth to deal with customs issues.

Advantages and innovations

The company has a good knowledge of doing business in the Greater Region (Grand Duchy of Luxembourg, Rhineland-Palatinate & Saarland regions in Germany, Grand Est region in France and the Walloon region in Belgium).

In addition the company hand-picks its partners and products and it is involved in every single project of its suppliers.

Technical Specification or Expertise Sought

All kinds of hardware or everyday life products are suitable.

Keywords

Technology

03010

Household Goods & Appliances

Market

08005

Other Industrial Products (not elsewhere classified)

09004003

Textiles (synthetic and natural)

09004004

Hardware, plumbing supplies

09004008

Other manufacturing (not elsewhere classified)

Network Contact

Issuing Partner

EU-Japan Centre for Industrial Cooperation

Contact Person

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Open for EOI: **Yes**

Dissemination

Restrict dissemination to specific countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Japan, Latvia, Lithuania, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden

Relevant sector groups

Creative Industries
Healthcare
Materials
Retail
Textile and Fashion

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2020

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Dutch
German
French

Client Country

Luxembourg

Partner Sought

Type and Role of Partner Sought

The company is looking for distribution agreements with suppliers specialised in hardware or everyday life, willing to sign an exclusivity agreement for the sale of the products in the Greater Region (Grand Duchy of Luxembourg, Rhineland-Palatinate & Saarland regions in Germany, Grand Est region in France and the Walloon region in Belgium).

All companies have to have EU certifications for their products and, non-UE companies should have the capacity to export their products to the EU as the company does not have bandwidth to deal with customs issues.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement

Attachments
