



Business Support on Your Doorstep

UK manufacturer of brass instruments seeks commercial agreement for distribution

This innovative company, located in the North East of England, design and manufacture a series of Brass Band instruments which are seen in the industry as amongst the finest available; giving exceptional intonation coupled with varying sounds options through the use of differing materials. They are currently seeking commercial agreements for distribution in Canada, India, Ireland, Japan and New Zealand.

Description

The company's instruments are the chosen brand of some of the most prestigious brass musicians in the world. They have also been selected by some leading brass band to play their full range of instruments.

The uniqueness of the Range of instruments is Materials, Valve Block design and Intonation, making them a premium product preferred by professionals and leading performers.

The company has many years of successful production and distribution in the UK and selected markets and is now establishing a new state-of-the-art production facility in the North East of England, which combines technology with artisan craftsmanship.

Because of this investment they are embarking on an ambitious strategy to reach new markets who have a brass band tradition and/or a keen interest in the music. In these new markets they are seeking enthusiastic and knowledgeable distributors who can help to drive growth for the brand.

Innovation

The instruments have an innovative valve block design which makes them a premium product. Their unique design s them easily recognized and appreciated by players and public alike. Their premium positioning makes them an attractive product for agencies or distributors, providing prestige and profit margin.

Types of partnerships sought

Commercial agency agreement
Distribution services agreement