

**Details**

Title	A Japanese company is providing construction management services to EU companies targeting Japan
POD Reference	BOJP20181206001
Summary	<p>The Japanese company is offering its construction management services to EU companies having projects in Japan. Strong of its 38 years of experience in the sector, the company provides assistance throughout the overall project process, including planning, design, budget costs etc. with a bilingual team in place. The partner sought must have a Japanese market entry plan. The partnership would be concluded under a services agreement.</p>
Description	<p>As an independent construction management company based in Japan since 1980, the company has delivered professional construction/development project management services for various Japanese industries. The company has also worked with numerous international companies from Europe and the US.</p> <p>Their services span from hotel development, factory construction, commercial building construction, data center development, entertainment facilities construction and office interior fit-out and more.</p> <p>The company provides practical assistance to international companies during the overall process. Based on the success factors from the company's feasibility study results, the company provides advice on conceptual planning, schematic design, preliminary cost estimates and consultation on the site selection.</p> <p>The company also has a number of bilingual staff who are graduates of Western universities and many of them also have experience working overseas. Many projects are underway with bilingual staff playing a central role in project management executing smooth communication with overseas clients.</p> <p>The company also offers solutions towards issues of skilled staff shortage with supports of the professional employees of the company. Turnkey management services are also available for the clients.</p> <p>In addition, the company also supports tendering process and design and construction management.</p> <p>The ideal partner would be an EU company with a construction project to be developed in Japan. The Japanese company is offering their expertise in the frame of a service agreement.</p>
Advantages and Innovations	<p>The company has adopted tele-work by utilizing ICT, and has established a unique Business Process Collaboration System. A web information sharing system in which clients can freely access whenever and from wherever they require. With this system, project information can be seen on a real-time basis regardless of where the customer is based in the world, and decision-making can be made without delay.</p> <p>The company is fully independent from any construction related firms or manufacturers. The company ensures fairness and transparency for the clients with open book project management while the skilled staff of the company including 1st class architect, quantity surveyor and certified construction manager objectively oversee and assess the project.</p> <p>The company forecasts the economic feasibility with the company's project cost management database which includes 110,000 procurement service data collected annually from over 1,300 projects.</p>

## Attachments

## Project management service menu

We provide one stop services from feasibility phase to completion of the project

Management of tasks, risks, stakeholders, schedule and cost

programming  
Schematic  
design

Procurement

Design  
management

Construction  
management

Production  
facility  
coordination

Feasibility Study

Competitive  
environment

Design  
optimization

Smooth  
implementation

Achieve  
objectives

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### Keywords

Market Keywords	09007004 Engineering and consulting services related to construction
NACE Keywords	F.41.1.0 Development of building projects M.70.2.2 Business and other management consultancy activities

### Partner Sought

Type and Role of Partner Sought	The EU partner could be any sized company with a Japanese market entry plan in relation with construction/development projects and looking for Japanese specialists in these sectors to help them finalize the project.  The agreement will be under a long term service agreement until the final stage of the construction project.
Type and Size of Partner Sought	>500 >500 MNE 251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered	Services agreement

### Client

Type and Size of Client	Industry SME 50-249
Year Established	1980
Turnover (euro)	1 - 10M
Already Engaged in Trans-National Cooperation	Yes
Languages Spoken	English
Client Country	Japan

**Dissemination**

Restrict  
dissemination  
to specific  
countries

Austria  
Belgium  
Bulgaria  
Croatia  
Cyprus  
Czechia  
Denmark  
Estonia  
Finland  
France  
Germany  
Greece  
Hungary  
Ireland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Malta  
Netherlands  
Poland  
Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
Sweden  
United Kingdom